



MOTIVATING OTHERS

List five negative behaviors, that are rewarded with time and attention.

- 1.
- 2.
- 3.
- 4.
- 5.

In your section, what are the behaviors you would like to reward? List no more than three.

- 1.
- 2.
- 3.

LEADERSHIP TIP

You are your group's greatest recruiter. Just by being the honest and authentic person you are, you are likely to attract people who share your same values. The more honest you are as a person, leader and music organization, the more likely you are to attract people who will be successful in that environment. If you are trying to "sell" your group by telling everyone how much fun it is, you will attract people who just want to have fun. While your intent may have been good, the result could be very bad. You are stuck with a group of goofballs whose first priority is having a good time instead of getting better. You want to sell people on the good parts of the activity, but be careful not to sell something they are not ready to buy as you may regret it in the end.



Do you have a good attitude?

all of the time

most of the time

some of the time

rarely

Is there a time of the day in which you are more positive than others?

I am a morning person

afternoon is my time to shine

I am night owl

How many of your section members are like you?

Are there ways you can help those whose natural ebb and flow does not match your rehearsal schedule?

List five ideas.

1.

2.

3.

4.

5.

From this chapter, what was the most beneficial thing that you learned and how will it benefit you this year?



LEADERSHIP ACTIVITY

As a leadership team, take some time to discuss the two most important academic, musical and personal behaviors you are looking for from your group. This means that you will select two academic behaviors, two musical behaviors and two personal character behaviors. After you have selected these, develop a way to communicate and reward those behaviors in your group.